

Interim Information as of the Third Quarter of 2024

**ALLGEIER** 

ALLGEIER



## Allgeier SE supports the digital transformation with comprehensive software and IT services

Allgeier is a technology company for digital transformation. The companies belonging to the Allgeier Group support their customers in Germany and abroad with comprehensive software and IT services to meet the challenges of digital change and the digitalization and transformation of critical business processes. With over 2,000 customers, the broad and stable customer base consists of global corporations, dynamic SMEs and public sector clients at all federal levels. The service portfolio ranges from proprietary software products and platforms to high-end software development, consulting and the design of digitalization solutions to long-term support for software applications in the cloud or other environments.

The Allgeier Group employs over 3,400 people at 47 locations worldwide, in the DACH region, France, Spain, Portugal, Poland, the Czech Republic and the Netherlands as well as in India, Vietnam and the United States. In the fiscal year 2023, Allgeier generated revenue of just under EUR 500 million. According to the 2024 Lünendonk® List, Allgeier is one of the Germany's leading IT service companies. Allgeier SE is listed in the General Standard on the Regulated Market of the Frankfurt Stock Exchange (WKN A2GS63, ISIN DE000A2GS633). Further information can be found at www.allgeier.com

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## Company and Key Indicators at a Glance



Further information and the company's latest news can be found at www.allgeier.com.

| Key Group Indicators <sup>1</sup>     | Q1-Q3 2024    | Q1-Q3 2023    | Change in percent <sup>2</sup> |
|---------------------------------------|---------------|---------------|--------------------------------|
| Revenue                               | 335.4         | 363.7         | -7.8%                          |
| Gross profit                          | 116.2         | 120.9         | -3.9%                          |
| Gross margin <sup>2</sup>             | 34.2%         | 32.8%         |                                |
| EBITDA                                | 42.7          | 36.7          | 16.3%                          |
| Adjusted EBITDA <sup>3</sup>          | 37.2          | 40.0          | -7.0%                          |
| Adjusted EBITDA margin <sup>2,3</sup> | 11.0%         | 10.9%         |                                |
| EBIT                                  | 22.4          | 18.5          | 21.2%                          |
|                                       | Sep. 30, 2024 | Dec. 31, 2023 | Change in percent <sup>2</sup> |
| Total assets                          | 495.7         | 524.8         | -5.5%                          |
| Equity                                | 194.4         | 189.2         | 2.8%                           |
| Number of employees                   | 3,452         | 3,554         | -2.9%                          |

<sup>1</sup> Figures in EUR million (unless stated otherwise) <sup>2</sup> Percentages calculated with non-rounded figures

<sup>3</sup> EBITDA before extraordinary effects or effects relating to other periods



# Interim Information on Business Performance in the Third Quarter of 2024



## Business performance in the first nine months of 2024 was particularly influenced by the public sector

The revenue and earnings trends of Allgeier SE in the first three quarters of 2024 was influenced by an exceptional situation in the area of public sector clients, which was described in detail in the half-yearly financial report 2024 already. Revenue and earnings trends in the third quarter of 2024 was still characterised by the exceptional situation in the public sector. The delayed implementation of digitalization projects, particularly at our Group company publicplan, also had a significant impact on the trend in the third quarter. Revenue in the third quarter was more than EUR 4 million lower than expected, which had a negative impact of around

EUR 2.5 million on EBITDA. As a result, revenue in the first nine months of the financial year was reduced by a total of around EUR 17 million due to projects' postponement. For this reason, EBITDA for the first nine months of 2024 was negatively impacted by around EUR 8 million. Other than that, the Allgeier Group achieved its earnings targets in the third quarter of 2024 as expected and will also achieve them in the fourth quarter according to the current forecast. It is very pleasing that our Group company mgm technology partners has already seen a noticeable upturn in business in the public sector in the course of the third quarter.

### Business performance in the first nine months of 2024

The Allgeier Group generated revenue of EUR 335.4 million in the first nine months of 2024 (January 1, 2024 to September 30, 2024) (previous year: 363.7 million), corresponding to a decrease of 8 percent due to the exceptional situation in the area of public sector clients described above. The Group's gross profit (defined as gross revenue minus the cost of sales and staff costs directly attributable to revenue) decreased by 4 percent year-on-year to EUR 116.2 million (previous year: EUR 120.9 million). This meant that the gross margin rose to 34.2 percent in the first three quarters of 2024 (previous year: 32,8 percent).

Adjusted EBITDA (EBITDA before extraordinary or priorperiod effects) amounted to EUR 37.2 million due to the exceptional situation in the public sector (previous year: EUR 40.0 million), corresponding to a year-on-year decline of 7 percent with an adjusted EBITDA margin of 11.0 percent (previous year: 10.9 percent). Adjusted EBITDA was around EUR 6 million below the level originally planned. With an additional adjustment for the exceptional situation in the area of public sector clients, adjusted EBITDA in the first nine months of 2024 would have been over EUR 45 million and thus above the planned result.

EBITDA (earnings before interest, taxes, depreciation and amortization on intangible assets) fell accordingly in the reporting period by 16 percent to EUR 42.7 million (previous year: EUR 36.7 million), corresponding to an EBITDA margin of 12.6 percent (previous year: 10.0 percent). The new earnout regulation for the subsidiary Evora made a positive contribution to earnings. The departure of two of the four founders as minority shareholders and the takeover of the minority shares by the two managing founders of the company in the third quarter of 2024 led to the conclusion of an amended shareholders' agreement and an amended earnout regulation.

EBIT increased by 21 percent to EUR 22.4 million (previous year: EUR 18.5 million). Depreciation, amortization and impairment of EUR 20.3 million (previous year: EUR 18.2 million) includes amortization of intangible assets from company acquisitions in the amount of EUR 3.1 million (previous year: EUR 3.4 million).

The Allgeier Group's EBT totalled EUR 12.9 million (previous year: EUR 11.2 million). After deducting income tax expenses of EUR 1.1 million (previous year: EUR 4.8 million), Allgeier achieved a net profit for the period of EUR 11.8 million in the first nine months of 2024 (previous year: EUR 6.3 million).



#### Business performance in the third quarter of 2024

In the third quarter of 2024 (July 1, 2024 - September 30, 2024), the revenue and earnings trend was still characterised by the exceptional situation in the public sector. Accordingly, the Allgeier Group's revenue in the third quarter was 9 percent down on the same period of the previous year at EUR 110.5 million (previous year: EUR 121.8 million).

Gross profit decreased by 5 percent to EUR 40.2 million in the third quarter of 2024 (previous year: EUR 42.2 million). The gross margin increased to 36.4 percent (previous year: 34.6 percent). Adjusted EBITDA fell by 10 percent to EUR 14.0 million (previous year: EUR 15.6 million), corresponding to a margin of 12.7 percent (previous year: 12.8 percent). At EUR 21.7 million, EBITDA in the third quarter of 2024 was 48 percent higher than in the same period of the previous year: EUR 14.7 million), which corresponds to a margin of 19.7 percent (previous year: 12.1 percent). EBIT amounted to EUR 14.8 million (previous year: EUR 8.3 million).

## Development of cash flows in the first nine months of 2024

In the first nine months of 2024 Allgeier achieved a positive cash flow from operating activities before changes in working capital in the amount of EUR 22.9 million (previous year: EUR 23.5 million). The cash flow from changes in working capital amounted to EUR -10.9 million in the first three quarters of 2024 (previous year: EUR -31.2 million). Including the cash flow from changes in working capital, Allgeier generated a positive cash flow from operating activities totalling EUR 12.0 million (previous year: EUR -7.7 million).

Cash flow from investing activities for the period amounted to EUR -36.4 million (previous year: EUR -22.8 million). This includes payments in connection with investments in non-current assets, including payments under lease agreements in the amount of EUR 20.5 million (previous year: EUR 16.7 million). The payments from investments in non-current assets in the amount of EUR 16.6 million (previous year: EUR 9.0 million) mainly related to downstream purchase price instal-

ments of EUR 14.9 million for the acquisition of Evora. The Allgeier Group received a cash inflow of EUR 0.6 million from sale and leaseback transactions (previous year: EUR 2.9 million). Net cash from financing activities recorded a net outflow of EUR 8.4 million in the first nine months of 2024 (previous year: net outflow of EUR 0.6 million). Net interest payments amounted to EUR 6.4 million net (previous year: EUR 5.6 million net) and new bank loans amounted to EUR 24.3 million net (previous year: EUR 12.0 million). The balance of payments from the factoring of customer receivables resulted in a net outflow of EUR 18.5 million (previous year: inflow of EUR 0.9 million). A dividend of EUR 5.7 million was distributed to the shareholders of Allgeier SE in July 2024 (previous year: EUR 5.7 million). In the reporting period, the Allgeier Group distributed profits to non-controlling shareholders totalling EUR 2.2 million (previous year: EUR 2.3 million).

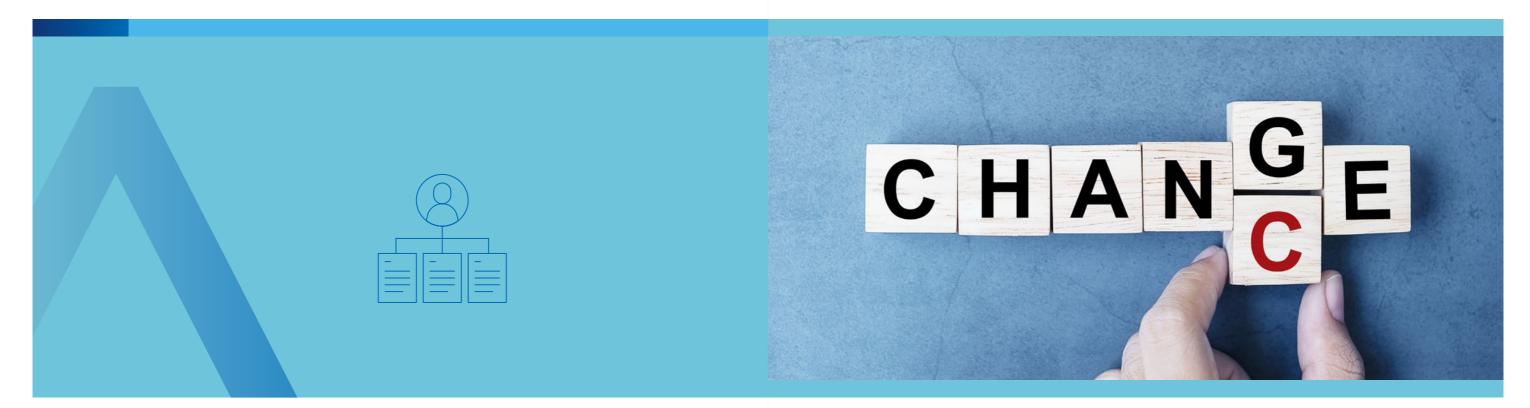
Cash flows from operating activities, investing activities and

financing activities resulted in a decrease in cash and cash equivalents from EUR 68.4 million as of December 31, 2023 to EUR 35.5 million as of September 30, 2024.

## Key data from the statement of financial position as of September 30, 2024

Total assets amounted to EUR 495.7 million as of the reporting date of September 30, 2024 (December 31, 2023: EUR 524.8 million).

On the assets side, the Group's non-current assets decreased from EUR 358.0 million as at December 31, 2023 to EUR 354.2 million as at the balance sheet date. Within non-current assets, intangible assets increased to EUR 292.0 million in the reporting period (December 31, 2023: EUR 290.4 million). Right-of-use assets from lease agreements amounted to EUR 40.8 million (December 31, 2023: EUR 44.0 million). Property, plant and equipment



assets amounted to EUR 9.5 million (December 31, 2023: EUR 9.8 million). Other non-current financial assets decreased to EUR 6.8 million (December 31, 2023: EUR 8.2 million). Current assets amounted to EUR 141.5 million as of the reporting date of September 30, 2024 (December 31, 2023: EUR 166.7 million). Trade receivables, together with the contractual assets, amounted to a total of EUR 85.9 million as of the reporting date due to cut-off-related factors (December 31, 2023: EUR 69.9 million). Cash and cash equivalents decreased to EUR 40.8 million as of the end of the reporting period (December 31, 2023: EUR 83.0 million).

On the liabilities side, equity increased as at the reporting date of September 20, 2024 by EUR 5.2 million to EUR 194.4 million (December 31, 2023: EUR 189.2 million). Liabilities fell to EUR 301.3 million (December 31, 2023: EUR 335.6 million). The equity ratio rose to 39.2 percent at the end of the third quarter of 2024 (December 31, 2023: 36.1 percent). As a result of the subsequent agreement to adjust the purchase price of Evora, an amount of EUR 14.9 million was paid in the third quarter of 2024 and accounted liabilities of EUR 9.7 million were derecognised through profit or loss.

Non-current liabilities increased by EUR 13.3 million to EUR 214.6 million as of September 30, 2024 (December 31, 2023: EUR 201.3 million). Within non-current liabilities, non-current financial liabilities rose to EUR 165.4 million (December 31, 2023: EUR 139.6 million). Non-current lease liabilities fell to EUR 31.5 million (December 31, 2023: EUR 34.5 million). Other non-current liabilities decreased by EUR 9.5 million to EUR 17.7 million in the first nine months of 2024 (December 31, 2023: EUR 27.2 million).

Current liabilities decreased to EUR 86.7 million at the end of the reporting period (December 31, 2023: EUR 134.3 million). Within these current liabilities, financial liabilities fell by EUR 9.4 million to EUR 5.1 million (December 31, 2023: EUR 14.5 million). Trade payables decreased by EUR 8.7 million to EUR 18.2 million (December 31, 2023: EUR 26.9 million). Income tax liabilities amounted to EUR 4.7 million (December 31, 2023: EUR 14.9 million). Other current liabilities decreased by EUR 19.3 million to EUR 58.7 million (December 31, 2023: EUR 78.0 million). This is due to the adjustment and payment of the purchase price liabilities for Evora.

#### Guidance for fiscal year 2024

Due to the exceptional situation in the area of public sector clients described above, the Group company publicplan expects the fourth quarter of 2024 to have a negative impact on revenue of around EUR 5 million compared to the half-year forecast and a negative impact on EBITDA of around EUR 3 million. Apart from that, the Allgeier Group expects stable business performance. Accordingly, the revenue in the fourth quarter of 2024 is expected to be in the region of EUR 120 to 125 million. Adjusted EBITDA for the fourth quarter is expected to be in the region of EUR 18 to 19 million. Without the exceptional negative effect, the expectation in terms of adjusted EBITDA would be around EUR 21 to 22 million. In the fourth quarter of 2023, adjusted EBITDA totalled EUR 21 million.

For 2024 as a whole, this means consolidated revenue of between EUR 455 and 460 million and adjusted EBITDA in the region of EUR 55 to 56 million, which corresponds to an operating earning margin of around 12 percent. Excluding the exceptional negative effects from the public sector, the expected adjusted EBITDA for the full year 2024 would be EUR 67 million.

A positive amount totalling approximately EUR 4 million is expected for the extraordinary result for the full year 2024. In addition to extraordinary expenses for structural measures and cost reductions, the expected amount includes a positive contribution to earnings from the new agreement on an earn-out regulation for the subsidiary Evora. The departure of two of the four founders as minority shareholders and the takeover of the minority shares by the two managing founders of the company in the third quarter of 2024 led to the conclusion of an amended shareholders' agreement and an amended earn-out regulation. Therefore, the Group's reported EBITDA for the 2024 financial year is expected to be in the region of EUR 60 million (previous year: EUR 58 million).

ALLGEIER Consolidated Statement of Financial Position

Consolidated Statement of Financial Position

## Unaudited Interim Information as of the Third Quarter of 2024

of Allgeier SE

Consolidated Statement of Financial Position of Allgeier SE, Munich, as of September 30, 2024 (unaudited)

| Consolidated Statement of Financial Position (in EUR thousand) |                    |                   |  |  |  |
|--|--------------------|-------------------|--|--|--|
| Assets   | September 30, 2024 | December 31, 2023 |  |  |  |
| Intangible assets  | 291,973            | 290,441           |  |  |  |
| Property, plant and equipment                                  | 9,479              | 9,757             |  |  |  |
| Right-of-use assets from leases                                | 40,811             | 44,044            |  |  |  |
| Non-current contract costs                                     | 180                | 287               |  |  |  |
| Other non-current financial assets                             | 6,826              | 8,233             |  |  |  |
| Other non-current assets                                       | 123                | 629               |  |  |  |
| Deferred tax assets  | 4,834              | 4,623             |  |  |  |
| Non-current assets   | 354,226            | 358,015           |  |  |  |
| Inventories  | 2,492              | 1,249             |  |  |  |
| Current contract costs   | 144                | 144               |  |  |  |
| Contract assets  | 12,214             | 1,671             |  |  |  |
| Trade receivables  | 73,666             | 68,180            |  |  |  |
| Other current financial assets                                 | 1,304              | 2,563             |  |  |  |
| Other current assets   | 9,302              | 6,136             |  |  |  |
| Income tax receivables   | 1,561              | 3,757             |  |  |  |
| Cash   | 40,836             | 83,041            |  |  |  |
| Current assets   | 141,518            | 166,741           |  |  |  |
| Assets   | 495,744            | 524,756           |  |  |  |

| Equity and liabilities   | September 30, 2024 | December 31, 2023 |
|--|--------------------|-------------------|
| Issued capital   | 11,472             | 11,444            |
| Capital reserves   | 71,778             | 71,509            |
| Retained earnings  | 102                | 102               |
| Profit carryforward  | 45,144             | 37,788            |
| Profit or loss for the period                                      | 5,321              | 13,078            |
| Changes in equity in accumulated OCI                               | 3,813              | 4,654             |
| Equity interest attributable to shareholders of the parent company | 137,631            | 138,576           |
| Equity interests attributable to non-controlling shareholders      | 56,773             | 50,620            |
| Equity   | 194,404            | 189,196           |
| Non-current financial liabilities                                  | 165,406            | 139,616           |
| Non-current lease liabilities                                      | 31,523             | 34,45             |
| Long-term provisions for post-employment benefit costs             | 1,212              | 1,11              |
| Other long-term provisions   | 273                | 273               |
| Non-current contract liabilities                                   | 58                 | 312               |
| Other non-current financial liabilities                            | 8,326              | 16,304            |
| Deferred tax liabilities   | 7,798              | 9,21              |
| Non-current liabilities  | 214,594            | 201,29            |
| Current financial liabilities                                      | 5,083              | 14,460            |
| Current lease liabilities  | 11,053             | 11,344            |
| Short-term provisions for post-employment benefit costs            | 22                 | 22                |
| Other short-term provisions  | 15,431             | 16,089            |
| Current contract liabilities                                       | 6,764              | 4,97              |
| Trade payables   | 18,214             | 26,942            |
| Other current financial liabilities                                | 21,005             | 37,76             |
| Other current liabilities  | 4,468              | 7,81              |
| Income tax liabilities   | 4,705              | 14,869            |
| Current liabilities  | 86,745             | 134,26            |
| Equity and liabilities   | 495,744            | 524,756           |

ALLGEIER Consolidated Statement of Comprehensive Income

Consolidated Statement of Comprehensive Income

## Consolidated Statement of Comprehensive Income of Allgeier SE, Munich, for the period from January 1, 2024, to September 30, 2024 (unaudited)

| Consolidated Statement of Comprehensive Income (in EUR thousand) |   |   |
|--|---|---|
| Income Statement   | January 1, 2024 –<br>September 30, 2024 | January 1, 2023 –<br>September 30, 2023 |
|  |   |   |
| Revenue  | 335,351                                 | 363,678                                 |
| Other own work capitalized                                       | 4,396                                   | 4,759                                   |
| Other operating income   | 12,141                                  | 1,889                                   |
| Cost of materials  | 80,847                                  | 112,522                                 |
| Staff costs  | 197,175                                 | 190,156                                 |
| Impairment on trade receivables and contract assets              | 562                                     | 351                                     |
| Other operating expenses   | 30,598                                  | 30,571                                  |
| Earnings before interest, taxes, depreciation and amortization   | 42,705                                  | 36,726                                  |
| Depreciation, amortization and impairment                        | 20,288                                  | 18,223                                  |
| Results of operating activities                                  | 22,418                                  | 18,504                                  |
| Finance income   | 1,162                                   | 559                                     |
| Financial expenses   | 10,663                                  | 7,904                                   |
| Earnings before taxes  | 12,917                                  | 11,159                                  |
| Net income taxes   | -1,075                                  | -4,826                                  |
| Profit for the period before gains and losses on disposals       | 11,842                                  | 6,333                                   |
| Discontinued operations:   |   |   |
| Earnings from discontinued operations before taxes               | 0                                       | -99                                     |
| Earnings from discontinued operations                            | 0                                       | -99                                     |
| Total operations:  |   |   |
| Earnings before taxes  | 12,917                                  | 11,061                                  |
| Net income taxes   | -1,075                                  | -4,826                                  |
| Profit for the period after gains and losses on disposals        | 11,842                                  | 6,235                                   |
| Profit or loss for the period attributable to:                   |   |   |
| shareholders of the parent company                               | 5,321                                   | 2,548                                   |
| non-controlling interests  | 6,522                                   | 3,687                                   |

➤ Continued overleaf

| (in EUR thousand)   |   |   |
|---|---|---|
| Other comprehensive income  | January 1, 2024 –<br>September 30, 2024 | January 1, 2023 –<br>September 30, 2023 |
| Items that cannot be reclassified to the income statement:                    |   |   |
| Actuarial gains (losses)  | 15                                      | -8                                      |
| Tax effects   | -4                                      | 0                                       |
|   | 11                                      | -7                                      |
| Items that can be reclassified to the income statement:                       |   |   |
| Foreign exchange differences  | -426                                    | 384                                     |
| Foreign exchange differences reclassified to profit or loss                   | 0                                       | -18                                     |
| Change in value of interest rate hedging derivative                           | -717                                    | -27                                     |
| Deferred taxes from the remeasurement of the interest rate hedging derivative | 222                                     | 8                                       |
|   | -921                                    | 347                                     |
| Other comprehensive income for the period                                     | -909                                    | 339                                     |
| Total comprehensive income for the period                                     | 10,933                                  | 6,574                                   |
| Total comprehensive income for the period attributable to:                    |   |   |
| shareholders of the parent company  | 4,480                                   | 2,854                                   |
| non-controlling interests   | 6,453                                   | 3,720                                   |

ALLGEIER Consolidated Statement of Comprehensive Income

Consolidated Statement of Comprehensive Income

## Consolidated Statement of Comprehensive Income of Allgeier SE, Munich, for the period from July 1, 2024, to September 30, 2024 (unaudited)

| Consolidated Statement of Comprehensive Income (in EUR thousand) |                                      |                                      |
|--|--------------------------------------|--------------------------------------|
| Income Statement   | July 1, 2024 -<br>September 30, 2024 | July 1, 2023 -<br>September 30, 2023 |
| Revenue  | 110,480                              | 121,786                              |
| Other own work capitalized                                       | 1.268                                | 1.161                                |
| Other operating income   | 10,651                               | 693                                  |
| Cost of materials  | 25,450                               | 35,526                               |
| Staff costs  | 64,279                               | 62,830                               |
| Impairment on trade receivables and contract assets              | 21                                   | 212                                  |
| Other operating expenses   | 10,905                               | 10,384                               |
| Earnings before interest, taxes, depreciation and amortization   | 21,745                               | 14,686                               |
| Depreciation, amortization and impairment                        | 6,903                                | 6,337                                |
| Results of operating activities                                  | 14,842                               | 8,349                                |
| Finance income   | 930                                  | 11                                   |
| Financial expenses   | 3,758                                | 3,454                                |
| Earnings before taxes  | 12,014                               | 4,906                                |
| Net income taxes   | -539                                 | -2,663                               |
| Profit for the period before gains and losses on disposals       | 11,474                               | 2,243                                |
| Discontinued operations:   |                                      |                                      |
| Earnings from discontinued operations before taxes               | 0                                    | -99                                  |
| Earnings from discontinued operations                            | 0                                    | -99                                  |
| Total operations:  |                                      |                                      |
| Earnings before taxes  | 12,014                               | 4,808                                |
| Net income taxes   | -539                                 | -2,663                               |
| Profit for the period after gains and losses on disposals        | 11,474                               | 2,144                                |
| Profit or loss for the period attributable to:                   |                                      |                                      |
| shareholders of the parent company                               | 6,493                                | 1,207                                |
| non-controlling interests  | 4,981                                | 938                                  |

➤ Continued overleaf

| Consolidated Statement of Comprehensive Income                                  |                    |               |
|---|--------------------|---------------|
| (in EUR thousand)   | July 1, 2024 -     | July 1, 2     |
| Other comprehensive income  | September 30, 2024 | September 30, |
| tems that cannot be reclassified to the income statement:                       |                    |               |
| Actuarial gains (losses)  | -1                 |               |
|   | -1                 |               |
| tems that can be reclassified to the income statement:                          |                    |               |
| Foreign exchange differences  | -16                |               |
| Foreign exchange differences reclassified to profit or loss                     | 0                  |               |
| Change in value of interest rate hedging derivative                             | -1,142             |               |
| Deferred taxes from the remeasurement of the<br>nterest rate hedging derivative | 354                |               |
|   | -804               |               |
| Other comprehensive income for the period                                       | -805               |               |
| Total comprehensive income for the period                                       | 10,670             | 2             |
| Total comprehensive income for the period attributable to:                      |                    |               |
| shareholders of the parent company  | 5,823              |               |
| non-controlling interests   | 4,847              |               |

ALLGEIER Consolidated Statement of Changes in Equity

## Consolidated Statement of Changes in Equity of Allgeier SE, Munich, as of September 30, 2024 (unaudited)

| Consolidated Statement of Changes in Equity (in EUR thousand)                     |                |                  |                   |                     |                               |                                      |   |   |         |
|---|----------------|------------------|-------------------|---------------------|-------------------------------|--------------------------------------|---|---|---------|
|   | Issued capital | Capital reserves | Retained earnings | Profit carryforward | Profit or loss for the period | Changes in equity in accumulated OCI | Equity interest<br>attributable to<br>shareholders of the<br>parent company | Equity interest<br>attributable to<br>non-controlling<br>shareholders | Equity  |
| As of January 1, 2023   | 11,428         | 71,363           | 102               | 22,508              | 21,618                        | 5,146                                | 132,165   | 48,651  | 180,816 |
| Transfer of profit or loss for the previous year to profit carryforward           | 0              | 0                | 0                 | 21,604              | -21,604                       | 0                                    | 0   | 0   | 0       |
| Exercise of stock options from the 2014 stock option plan                         | 17             | 62               | 0                 | 0                   | 0                             | 0                                    | 79  | 0   | 79      |
| Adjustment of the exercise price of stock options from the 2021 stock option plan | 0              | 45               | 0                 | 0                   | 0                             | 0                                    | 45  | 0   | 45      |
| Actuarial gains (losses)  | 0              | 0                | 0                 | 0                   | 0                             | -7                                   | -7  | 0   | -7      |
| Interest rate hedging derivative  | 0              | 0                | 0                 | 0                   | 0                             | -18                                  | -18   | 0   | -18     |
| Dividends   | 0              | 0                | 0                 | -5,714              | 0                             | 0                                    | -5,714  | -270  | -5,984  |
| Non-controlling interests in the equity of SDX AG at the time of acquisition      | 0              | 0                | 0                 | 0                   | 0                             | 0                                    | 0   | 248   | 248     |
| Profit or loss for the period   | 0              | 0                | 0                 | 0                   | 2,548                         | 0                                    | 2,548   | 3,687   | 6,235   |
| Foreign currency translation differences  | 0              | 0                | 0                 | 0                   | 0                             | 333                                  | 333   | 33  | 365     |
| As of September 30, 2023  | 11,444         | 71,471           | 102               | 38,399              | 2,561                         | 5,453                                | 129,430   | 52,348  | 181,778 |
| As of January 1, 2024   | 11,444         | 71,509           | 102               | 37,788              | 13,078                        | 4,654                                | 138,576   | 50,620  | 189,196 |
| Transfer of profit or loss for the previous year to profit carryforward           | 0              | 0                | 0                 | 13,078              | -13.078                       | 0                                    | 0   | 0   | 0       |
| Exercise of stock options from the 2014 stock option plan                         | 28             | 104              | 0                 | 0                   | 0                             | 0                                    | 132   | 0   | 132     |
| Adjustment of the exercise price of stock options from the 2021 stock option plan | 0              | 165              | 0                 | 0                   | 0                             | 0                                    | 165   | 0   | 165     |
| Actuarial gains (losses)  | 0              | 0                | 0                 | 0                   | 0                             | 6                                    | 6   | 5   | 11      |
| Interest rate hedging derivative  | 0              | 0                | 0                 | 0                   | 0                             | -495                                 | -495  | 0   | -495    |
| Dividends   | 0              | 0                | 0                 | -5,722              | 0                             | 0                                    | -5,722  | -300  | -6,022  |
| Profit or loss for the period   | 0              | 0                | 0                 | 0                   | 5,321                         | 0                                    | 5,321   | 6,522   | 11,842  |
| Foreign currency translation differences  | 0              | 0                | 0                 | 0                   | 0                             | -352                                 | -352  | -73   | -426    |
| As of September 30, 2024  | 11,472         | 71,778           | 102               | 45,144              | 5,321                         | 3,813                                | 137,631   | 56,773  | 194,404 |

ALLGEIER Consolidated Statement of Cash Flows

Other Disclosures ALLGEIER

## Consolidated Statement of Cash Flows of Allgeier SE, Munich, for the period from January 1, 2024, to September 30, 2024 (unaudited)

| Consolidated Statement of Cash Flows (in EUR thousand)                                   | Total                                   |   |  |
|--|---|---|--|
|  | Total                                   |   |  |
|  | January 1, 2024 -<br>September 30, 2024 | January 1, 2023 –<br>September 30, 2023 |  |
| Results of operating activities  | 22,418                                  | 18,504                                  |  |
| Depreciation and amortization on non-current assets                                      | 20,288                                  | 18,223                                  |  |
| Expenses on the disposal of non-current assets   | 111                                     | 42                                      |  |
| Change in long-term provisions   | 115                                     | 72                                      |  |
| Non-cash reversals of provisions   | 120                                     | 0                                       |  |
| Other non-cash expenses and income   | -9,697                                  | -4,670                                  |  |
| Income taxes paid  | -10,452                                 | -8,669                                  |  |
| Cash flows from operating activities before changes in working capital                   | 22,902                                  | 23,502                                  |  |
| Cash flows from changes in working capital   | -10,926                                 | -31,242                                 |  |
| Cash flows from operating activities   | 11,976                                  | -7,740                                  |  |
| Payments for investments in non-current assets   | -10,016                                 | -7,544                                  |  |
| Payments for lease liabilities   | -10,666                                 | -9,281                                  |  |
| Proceeds from the disposal of non-current assets   | 153                                     | 93                                      |  |
| Proceeds from sale-leaseback transactions  | 636                                     | 2,948                                   |  |
| Payments for the acquisition of subsidiaries   | -1,175                                  | -5,698                                  |  |
| Payments for purchase price components for companies not acquired in the fiscal year     | -15,411                                 | -3,285                                  |  |
| Proceeds from the sale of subsidiaries   | 0                                       | 68                                      |  |
| Decrease in cash and cash equivalents from the sale of subsidiaries with loss of control | 0                                       | -122                                    |  |
| Cash flows for non-current financial assets  | 82                                      | 0                                       |  |
| Cash flows from investing activities   | -36,396                                 | -22,821                                 |  |
| Proceeds from capital increase   | 132                                     | 79                                      |  |
| Proceeds from bank loans   | 34,019                                  | 23,000                                  |  |
| Repayment of bank loans  | -9,680                                  | -11,045                                 |  |
| Cash flow from factoring   | -18,488                                 | 924                                     |  |
| Interest received  | 1,063                                   | 59                                      |  |
| Interest paid  | -7,477                                  | -5,653                                  |  |
| Distributions  | -5,722                                  | -5,714                                  |  |
| Balance of payments with non-controlling interests                                       | -2,198                                  | -2,300                                  |  |
| Cash flow from financing activities  | -8,350                                  | -649                                    |  |
| Total cash flows   | -32,770                                 | -31,211                                 |  |
| Changes in cash and cash equivalents due to exchange rate movements                      | -109                                    | 108                                     |  |
| Total changes in cash and cash equivalents   | -32,878                                 | -31,102                                 |  |
| Cash and cash equivalents at the beginning of the period                                 | 68,402                                  | 67,411                                  |  |
| Cash and cash equivalents at the end of the period                                       | 35,523                                  | 36,309                                  |  |



#### Voluntary interim information

This publication is a voluntary interim information document that reflects the significant business performance as of September 30, 2024. It does not fulfil the same requirements as mandatory IFRS financial reporting documents. The interim information of Allgeier SE as of September 30, 2024 has not been reviewed by an auditor or audited in accordance with Section 317 of the Handelsgesetzbuch (HGB – German Commercial Code).

#### Number of shares and treasury shares

The number of shares on September 30, 2024 was 11,472,313. Allgeier SE did not acquire any treasury shares in the first nine months of 2024. The number of treasury shares as of September 30, 2024 is therefore still nil (December 31, 2023: nil).

#### **Scope of Consolidation**

As of September 30, 2024, the scope of consolidation of Allgeier SE consisted of 53 fully consolidated companies (December 31, 2023: 54 fully consolidated companies). The Group acquired two companies in the reporting period. Four subsidiaries were merged in the first nine months of 2024. One new company was established.

ALLGEIER Supplementary Report - Legal Notice Financial Calendar - Imprint ALLGEIER

# Supplementary Report and Legal Notice

## Financial Calendar 2024 Important dates and events Publication of 2023 consolidated/annual financial April 30, 2024 Publication of voluntary interim information as of March 31, 2024 May 15, 2024 June 25, 2024 Annual General Meeting in Munich Publication of 2024 half-yearly financial report August 15, 2024 Publication of voluntary interim information as of September 30, 2024 November 14, 2024

#### **Supplementary Report**

On October 10, 2024, Allgeier SE reached an agreement with emagine GmbH, Frankfurt am Main, for the sale of the personnel services business bundled under Allgeier Experts Holding. The business has a sales volume of around EUR 52 million. emagine is a leading international IT, business and engineering consultancy headquartered in Copenhagen (Denmark).

With this strategic move, Allgeier is continuing the transformation into a software and IT services company that began in 2021 following the spin-off of Nagarro SE. The aim is to focus on the core competencies of creating software solutions and providing IT services for the digitalization of business-critical company processes. The released capital offers opportunities to continue the successful buy-andbuild strategy. The transaction is expected to be closed by the end of 2024 following approval by the antitrust authorities.

#### **Legal Notice:** Information for fiscal year 2024

Information for periods after September 30, 2024, uses assumptions and estimates based on Management Board expectations. Actual future developments and results could differ from these assumptions and estimates. Allgeier SE provides no guarantee that future developments and the actual results achieved in the future will be consistent with the assumptions and estimates expressed in this voluntary interim information and assumes no such liability.



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Allgeier SE's financial reports and interim information can be found online in German and English at www.allgeier.com/en

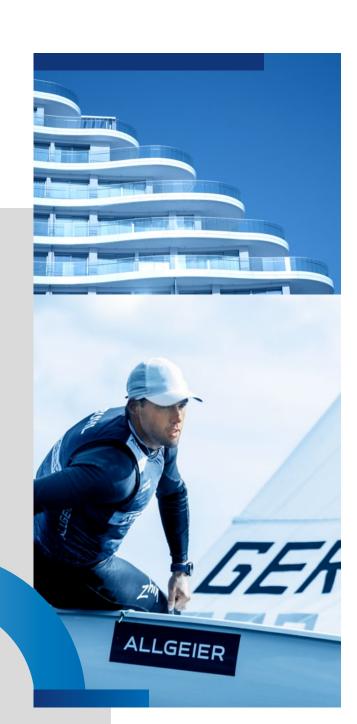
> Investor Relations > Financial Reports & Publications or requested using

the contact details provided.

Current financial information can be found in the Investor Relations section of Allgeier's website at www.allgeier.com/en/investor-relations.

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Interim Information as of the Third Quarter of 2024